



MARSA

# **BUSINESS PLAN**

## **2019 - 2022**

A handwritten signature or set of initials in black ink, located in the bottom right corner of the page.

**Detailed Estimates of Income**

**DESCRIPTION**

**Income**

**1 Funds received form Central Government:**

- 0001 In terms of section 55 CAP 363
- 0002-0004 In terms of section 58 CAP 363
- 0005-0019 Other Income

BUDGET Jan-Dec 2019	BUDGET Jan-Dec 2020	BUDGET Jan-Dec 2021	BUDGET Jan-Dec 2022
€	€	€	€

520,008	546,008	573,309	601,974
31,544	33,121	34,777	36,516
20,000	21,000	22,050	23,153
<b>571,552</b>	<b>600,130</b>	<b>630,136</b>	<b>661,643</b>

**2 Bye-Laws & Legal Fees**

- 0021-0025 Community Services
- 0026-0035 Income from Permits

17,000	17,850	18,743	19,680
-	-	-	-
<b>17,000</b>	<b>17,850</b>	<b>18,743</b>	<b>19,680</b>

**3 Local Enforcement Income**

- 0037 Commission from Regional Committees
- 0038-0055 Contraventions

-	-	-	-
-	-	-	-
-	-	-	-

**4 Investment Income**

- 0091-0095 Bank interest
- 0096-0099 Income received from Government Securities

-	-	-	-
-	-	-	-
-	-	-	-

**5 General Income**

- 0056-0065 Sponsorships
- 0066-0069 Documents & Information
- 0070-0075 EU Funds
- 0076-0080 Twinning
- 0081-0089 Insurance Claims
- 0100-0109 Donations
- 0110-0119 Contributions
- 0120-0129 General Income
- LES Income

-	-	-	-
10,000	10,500	11,025	11,576
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
<b>10,000</b>	<b>10,500</b>	<b>11,025</b>	<b>11,576</b>

**Total**

<b>598,552</b>	<b>628,480</b>	<b>659,904</b>	<b>692,899</b>
----------------	----------------	----------------	----------------

Detailed Estimates of Expenditure

DESCRIPTION

6 Personal Emoluments

- 1100 Mayor's Allowance
- 1200 Employees' Salaries & Wages
- 1300 Bonuses
- 1400 Income Supplements
- 1500 Social Security Contributions
- 1600 Allowances
- 1700 Overtime

BUDGET	BUDGET	BUDGET	BUDGET
Jan-Dec	Jan-Dec	Jan-Dec	Jan-Dec
2019	2020	2021	2022
€	€	€	€
7,655	8,038	8,440	8,862
70,227	73,738	77,425	81,297
-	-	-	-
-	-	-	-
6,107	6,412	6,733	7,070
6,400	6,720	7,056	7,409
-	-	-	-
<b>90,389</b>	<b>94,908</b>	<b>99,654</b>	<b>104,637</b>

7 Operations and Maintenance

- 2100-2149 Public Utilities
- 2200-2259 Public Materials & Supplies
- 2300-2399 Repairs & Upkeep
- 2400-2449 Rent
  - 3010 Street Lighting
  - 3020 Lease of Equipment
  - 3030 Insurance
  - 3035 Bank Charges
  - 3038 Penalties
  - 3040 Waste Disposal
  - 3041 Refuse Collection
  - 3042 Bulky Refuse Collection
  - 3043 Bins on wheels
  - 3045 Bring in sites
  - 3051 Road & Street Cleaning
  - 3052 Cleaning & Maintenance of Non-Urban Areas
  - 3053 Cleaning of Public Conveniences
  - 3055 Cleaning of Council Premises
  - 3060 Cleaning & Maintenance of Parks & Gardens
  - 3061 Cleaning & Maintenance of Soft Areas
  - 3062 Cleaning & Maintenance of Beaches & CA
  - 3063 Cleaning & Maintenance of Country Non-Urban
  - 3064 Other Contractual Services
- 3070-3090 Consultation Fees
- 3100-3139 Contract & Project Management
- 3300-3379 Hospitality
- 3380-3389 Community
- 3600-3694 Local Enforcement Expenses
- 3700-3799 EU Projects
- 3800-3899 Twinning
  - Stock Adjustment

5,766	6,054	6,357	6,674
4,065	4,268	4,481	4,705
75,128	78,884	82,828	86,969
700	700	700	700
15,443	16,216	17,026	17,878
-	-	-	-
5,236	5,498	5,773	6,062
295	310	325	342
-	-	-	-
63,463	66,636	69,968	73,466
85,552	89,829	94,321	99,037
8,033	8,434	8,856	9,299
2,711	2,847	2,989	3,138
-	-	-	-
48,395	50,814	53,355	56,023
35,954	37,752	39,639	41,621
21,123	22,179	23,288	24,452
-	-	-	-
12,780	13,419	14,089	14,794
-	-	-	-
-	-	-	-
20,919	21,965	23,063	24,217
-	-	-	-
-	-	-	-
62	65	68	72
-	-	-	-
13,830	14,521	15,247	16,009
521	547	574	603
-	-	-	-
-	-	-	-
-	-	-	-
<b>419,973</b>	<b>440,937</b>	<b>462,949</b>	<b>486,061</b>

Detailed Estimates of Expenditure (Continued)

DESCRIPTION

	BUDGET	BUDGET	BUDGET	BUDGET	
	Jan-Dec	Jan-Dec	Jan-Dec	Jan-Dec	
	2019	2020	2021	2022	
	€	€	€	€	
<b>8</b>	<b>Administration &amp; Other Expenditure</b>				
2150-2199	Office Utilities	3,768	3,956	4,154	4,362
2260-2299	Office Materials & Supplies	-	-	-	-
2450-2499	Office Rent	-	-	-	-
2500-2599	National & International Memberships	-	-	-	-
2600-2699	Office Services	4,933	5,180	5,439	5,711
2700-2799	Transport	720	756	794	833
2800-2899	Travel	-	-	-	-
2900-2999	Information Services	4,781	5,020	5,271	5,535
3050	Office Cleaning	819	860	903	948
3140-3199	Professional Services	1,458	1,531	1,607	1,688
3200-3299	Training	840	882	926	972
3345	Office Hospitality	-	-	-	-
3400-3499	Incidental Expenses	-	-	-	-
		<b>17,319</b>	<b>18,185</b>	<b>19,094</b>	<b>20,049</b>
<b>9</b>	<b>Finance Costs</b>				
3036	Interest on Bank Loan	9,870	10,364	10,882	11,426
	Other Interests	2,000	2,100	2,205	2,315
		-	-	-	-
		<b>11,870</b>	<b>12,464</b>	<b>13,087</b>	<b>13,741</b>
<b>10</b>	<b>Other Expenditure</b>				
3500-3599	Loss / (Profit) on Disposal of assets	-	-	-	-
3695	Increase/(Decrease) in allowance for bad debts	71,226	74,787	78,527	82,453
8000-8099	Depreciation	71,226	74,787	78,527	82,453
<b>Total</b>		<b>610,777</b>	<b>641,281</b>	<b>673,310</b>	<b>706,941</b>

Handwritten signature and initials, possibly 'LPI' and a name, located at the bottom right of the page.