



**Local Council**

**Business Plan**

**YEAR 2018 – YEAR 2020**

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*1.0 Introduction and Situation Analysis*

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The business plan for this financial period 2018-2020 provides the commencement of 2 major capital projects for the council : The embellishment of Zonqor Playing field and the Building of the council administrative offices.

Otherwise the council will focus on ensuring the best maintenance practices to continue improving on its current infrastructure which includes a vast range of playing fields, parks and gardens and roads.

The council has managed to obtain various sources of funding in order to enable it to accomplish such projects of a capital nature.

We look forward to some challenging years ahead !!

Mario Calleja  
Mayor



## 2.0 Mission statement and Values

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### 2.1 Mission Statement

To provide high quality service standards to residents and entrepreneurs within our locality in all areas which fall under the responsibility of local councils. These excellent standards can only be achieved if all individuals working with the local council contribute efficiently and effectively towards the organisations' main goals.

### 2.2 Values

- To endeavour in applying for funds from central government and PA in order to be able to finance as many projects and events as possible.
- To respect the diversities in opinion and beliefs of all the members within our community
- To strive in achieving excellence in what we do and what we accomplish.
- To respect the environment and to take care of our cultural heritage.
- To strike the right balance between the needs of our residents and those of our business community.
- To participate and apply for any applicable EU projects.

3.0 Objectives, Expected Results and Strategies

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### 3.1 Short term objectives and expected results (Year 2018 )

Objectives	Expected Results
To commence the implementation of the much awaited upgrade of Zonqor playing field.	Another upgraded playing field to be enjoyed by the general public after the embellishment of Pjazza Mifsud Bonnici.

### 3.2 Long Term objectives and expected results (Year 2019 – Year 2020):

The council has managed to get the approval from the Planning Authority to utilise UIF funding for this project and the first tender will be issued shortly and hopefully works will commence during the beginning of the year 2019.	The end result would be an appropriately built council designed to provide the very best possible service to our residents.
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*Objectives, expected results and strategies (cont.)*

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**3.3 Strategies**

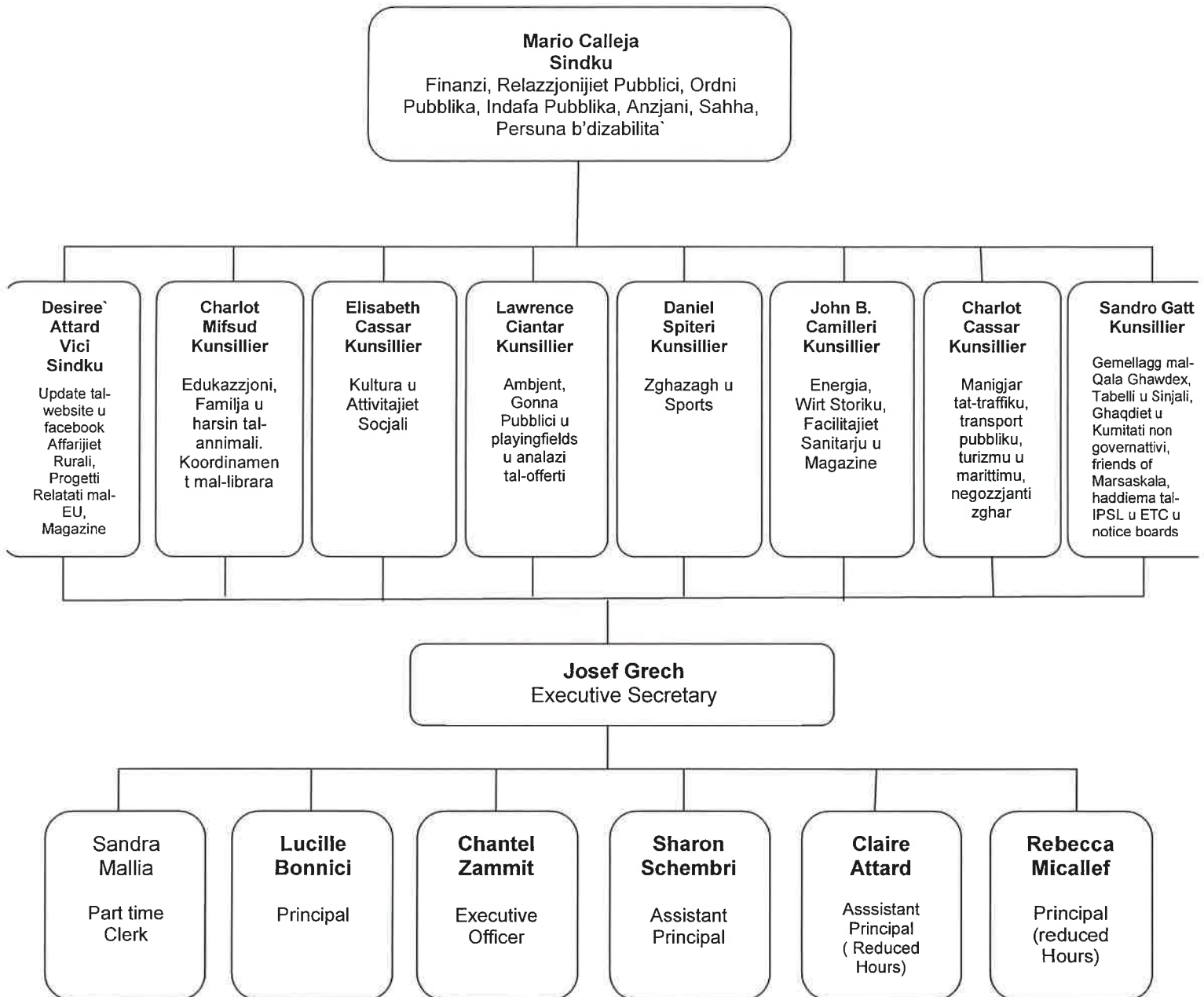
Marsaskala Local council will adopt best management practices in order to ensure that all the actions and decisions taken by the council are legitimate and in line with the Local Council's act, rules and regulations.

The Marsaskala Local council will endeavour to accomplish all the above-mentioned objectives within the shortest timeframe possible whilst ensuring that enough funds are retained for the construction of the new premises.

Two handwritten signatures in blue ink are located at the bottom right of the page. The first signature is a stylized, cursive mark, and the second is a more circular, looped mark.

4.0 Operations Analysis

4.1 Organisation Structure



*Operations Analysis (cont.)*

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**4.2 General Activities**

Throughout the previous years Marsaskala Local council has been very active whereby all different sectors have been dynamic in their particular fields of responsibilities.

Various courses were held at the local council premises for different age groups and different needs. Numerous activities were also carried out externally. Twinning, international affairs and EU funded projects were also accomplished along with the Vice presidency for the Douzelage group.

The new council will continue from where the previous legislature finished and will continue with a new invigorated momentum to try and accomplish as many new capital projects and services for the benefit of the general public.



Nevertheless Marsaskala Local council provides the very best possible services to its residents by offering excellent service standards on bulky refuse, refuse collection, street sweeping and all the other services provided by the council.

Josef Grech  
Executive Secretary

Handwritten signature and initials in blue ink.

**5.0 Financial and Performance Forecasts****5.1 Three Year Financial Forecast**

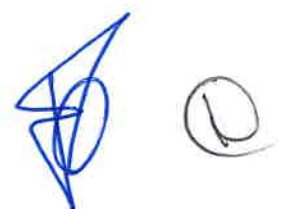
ACCT NO.	DESCRIPTION	FORECAST 2018 Eur	FORECAST 2019 Eur	FORECAST 2020 Eur	FORECAST 2018 - 2020 Eur
<b>2</b>	<b>Income</b>				
0000	Government	370,883	1,105,871	1,025,666	3,149,549
0020	Bye-Laws	8,000	37,040	37,609	120,149
0090	Investment	1,250	900	800	2,950
0100	General	5,500	-	-	-
	<b>TOTAL</b>	<b>385,633</b>	<b>1,143,811</b>	<b>1,064,075</b>	<b>3,272,648</b>
<b>1</b>	<b>Expenditure</b>				
1000	Personal Emoluments	167,460	168,401	173,131	508,992
2000	Operations and maintenance	246,040	680,976	693,164	2,047,556
7000	Other Expenditure	28,440	73,608	66,247	221,643
	<b>TOTAL</b>	<b>441,940</b>	<b>922,985</b>	<b>932,543</b>	<b>2,778,191</b>
	<b>SURPLUS/DEFICIT</b>	<b>- 56,307</b>	<b>220,826</b>	<b>131,533</b>	<b>494,457</b>
	<b>BROUGHT FORWARD</b>	<b>811,735</b>	<b>755,428</b>	<b>976,254</b>	<b>811,735</b>
	<b>CARRY FORWARD</b>	<b>755,428.00</b>	<b>976,254.07</b>	<b>1,107,786.86</b>	<b>1,306,191.86</b>



*Financial and Performance Forecasts (cont.)***5.3 Three Year Income Forecast**

ACCT NO.	DESCRIPTION	FORECAST	FORECAST	FORECAST	FORECAST
		2018 Eur	2019 Eur	2020 Eur	2018 - 2020 Eur
<b>2</b>	<b>Income</b>				
0000	Government				
0001	Annual	896,511	932,371	969,666	2,798,549
0002	Supplementary	60,000	55,000	50,000	220,500
0003	Special needs				-
0004	Public/government delegations				-
0015	Other	6,000	118,500	6,000	130,500
		<b>962,511</b>	<b>1,105,871</b>	<b>1,025,666</b>	<b>3,149,549</b>
0020	Bye-Laws				
0021	Community services	25,000	25,000	25,000	75,000
0040	Administration Fees	10,000	10,500	11,025	31,525
0041	EU Funds	9,000			9,000
0056	Sponsorships	100	100	100	300
0066	Documents & Information	1,000	1,000	1,000	3,000
0120	General services	400	440	484	1,324
		<b>45,500</b>	<b>37,040</b>	<b>37,609</b>	<b>120,149</b>
0090	Investment				
0091	Bank interest	1,250	900	800	2,950
0096	Government securities				-
		<b>1,250</b>	<b>900</b>	<b>800</b>	<b>2,950</b>
0100	General				
0110	Donations	-	-	-	-
0120	Contributions	-	-	-	-
		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL</b>		<b>1,009,261</b>	<b>1,143,811</b>	<b>1,064,075</b>	<b>3,272,648</b>



*Financial and Performance Forecasts (cont.)***5.4 Three Year Expenditure Forecast**

ACCT NO.	DESCRIPTION	FORECAST	FORECAST	FORECAST	FORECAST
		2018 Eur	2019 Eur	2020 Eur	2018 - 2020 Eur
<b>1</b>	<b>Expenditure</b>				
1000	Personal Emoluments				
1100	Mayor's allowance	12,796	13,436	14,108	40,339
1200	Employee salaries and wages	119,989	123,589	127,296	370,874
1300	Bonuses	9,755	9,755	9,755	29,265
1400	Income supplements	1,320	1,320	1,320	3,960
1500	Social Security contributions	11,200	7,798	8,042	27,040
1600	Allowances	7,200	7,200	7,200	21,600
1700	Overtime	5,200	5,304	5,410	15,914
		<b>167,460</b>	<b>168,401</b>	<b>173,131</b>	<b>508,992</b>
2000	Operations and maintenance				
2100	Utilities	20,000	20,200	20,402	60,602
2200	Materials and supplies	16,000	16,160	16,322	48,482
2300	Repair and upkeep	120,000	121,200	122,412	363,612
2400	Rent	21,116	23,228	25,550	69,894
2500	National / International memberships	2,000	2,000	2,000	6,000
2600	Office services	16,000	16,160	16,322	48,482
2700	Transport	1,700	1,700	1,700	5,100
2800	Travel	3,000	3,000	3,000	9,000
2900	Information services	8,200	8,200	8,200	24,600
3000	Contractual services	427,800	432,078	436,399	1,296,277
3100	Professional services	18,000	18,180	21,816	57,996
3200	Training	1,000	1,000	1,000	3,000
3300	Community and hospitality	17,000	17,170	17,342	51,512
3400	Incidental expenses	500	500	500	1,500
3600	Local Enforcement Expenses	200	200	200	
3700	EU Projects	1,500	-	-	1,500
		<b>674,016</b>	<b>680,976</b>	<b>693,164</b>	<b>2,047,556</b>
	Depreciation	<b>81,787</b>	<b>73,608</b>	<b>66,247</b>	<b>221,643</b>
7000	Capital expenditure				
7001	Acquisition of property				-
7100	Construction	495,000	31,500		526,500
7200	Improvements	10,000	10,000	10,000	30,000
7300	Equipment	4,000	4,000	4,000	12,000
7500	Special programmes				-
		<b>509,000</b>	<b>45,500</b>	<b>14,000</b>	<b>568,500</b>



*Financial and Performance Forecasts (cont.)*

C 2018-2020

ACCT NO.	Capital Expenditure DESCRIPTION	FORECAST 2018 Eur	FORECAST 2019 Eur	FORECAST 2020 Eur	FORECAST 2018 - 2020 Eur
7001	Acquisition of property				
7100	Construction	495,000	31,500		526,500
7200	Improvements	10,000	10,000	10,000	30,000
7300	Equipment	4,000	4,000	4,000	12,000
7500	Special Programmes				0
		509,000	45,500	14,000	568,500

